NOW SHOWING!

'69 Model CORTINAS

Ford

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- Largest Selection in L.A. Harbor Area
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USED CARS TE 5-6624

NEW CAR DEPARTMENT AND SERVICE TE 5-6621

336 West Anaheim, Wilmington—3 Miles West of the Long Beach Freeway. 11 Blocks East of Harbor Freeway.

COMING SOON "BOSS 429" TO KOTT & SMOLAR FORD

1964 CHEV. $1399
El Camino Pickup, V-8 motor, 4-speed transmission, radio, heater, factory air condition. A-1 warranty. Stock No. X366. Lic. No. N79444. Full Price

1967 ANGLIA $1199
Sedan very low mileage. Real economy X204 TGM260.

'68 FORD $2799
Fairlane Ranchero V-8. Automatic, Radio, Heater, Factory air, Disc brakes. Real Beauty. Dark metallic with black vinyl interior. Balance new car, power train. Warranty. X-193. Lic. 63981A.

1967 FORD $1599
Custom 500 4 Door Sedan. Radio, Heater, Cruisomatic transmission. V-8 engine Power steering. Factory air conditioning. A-1 Warranty. Stock No. PX314. Lic. No. TSS694. Only

1965 CHEV. $1799
El Camino Pickup. Radio, Heater, Automatic transmission, Power Steering. Low mileage A-1 Warranty. Stock No. X249. Lic. No. S31088.

1963 FORD $999
Falcon Futura V-8 engine. Radio, Heater, Automatic transmission. A-1 Warranty. Stock No. X315. Lic. No. HZK583. Full Price

'64 VW Camper $1599
Split seat shows wonderful care by one owner. Must see and drive to appreciate. OTR899

1967 FORD $1299
Custom 2 Door Sedan. Radio, Heater, Cruisomatic transmission, 289 cu. in. engine. A-1 warranty. Stock No. X355. Lic. No. UIA897. Full Price

1967 T. BIRD $3399
4 Door Landau. Has full power and Factory air conditioning, AM-FM Radio. A-1 condition. Stock No. X237. Lic. No. TUJ000 Full price

1960 FORD $999
F 500 Stake Bed Truck. Has V-8 engine. 4 speed transmission. Looks and runs Real good. Stock No. PX209. Lic. No. G30266. Full price

'65 MUSTANG $1199
2-Door Hardtop V-8. 3-speed. Wide oval Tires, Radio, Heater. Clean. Runs excellent. X-299. Lic. O7R-542.

1966 FORD $999
Gaxie 500. 2 Door Hardtop. Radio, Heater. Econo 6-Cyl. Engine. Lic. No. SLM356. Full Price

1968 MUSTANG $1999
Discounted $$$$. Stock No. W1066. Lic. #VVU402. Full price

1966 FORD $1499
Econo—Van. Radio, Heater, Automatic transmission. Competely reconditioned. A-1 Warranty. Stock No. X328. Lic. No. T55000. Full Price

ELEVEN

1969 MUSTANGS

All fully equipped including . . . factory air conditioning . . . very low miles . . . remaining factory warranty.

HUGE SAVINGS

1965 FORD $999
V8, A.T., P.S., R.H. Price lowered $300. Stock No. PW1068. Lic #PFC889 Only

1964 FORD $1099
Wagon. V8, A.T., P.S., R.H., Fac. air. A-1 condition. Stock No. W1109. Lic. #HXY987. Only

1967 FORD $1599
4-Door wagon. A-1 warranty. Stock No. W1136. Lic. #UIZ222. Full price

1964 CHEV. $1299
Convert Super Sport—xtra clean. Low mileage well cared for car. See & drive to appreciate. W1013 GLU 410

1966 FORD $1699
V-8 Ranchero Pickup. CruisoMatic transmission, radio, heater, power steering, factory air conditioning. A-1 warranty. Stock No. PX371. Lic. No. U28843

'67 Thunderbird $3199
Beautiful yellow with black landau top, air cond, etc. landau model. Very low mileage. 1 owner car. W1123 UWK 872.

'67 CHEVROLET $1799
4 Dr. station wagon, V-8 auto, R-H, power steering. Extra clean. Good running. X135

KOTT & SMOLAR

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3 MILES WEST OF LON GBEACH FREEWAY . . .
11 BLOCKS EAST OF HARBOR FREEWAY.

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USED CAR DEPARTMENT — TE 5-6624
NEW CAR DEPARTMENT & SERVICE — TE 5-6621

Vel's-Parnelli Jones FORD

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Save TODAY at your major South Bay Ford outlet. Bring your wife and papers on your car for immediate delivery.

VOLUME IS OUR SECRET!
WE HAVE 'EM ALL FOR IMMEDIATE DELIVERY!
★ Mach 1's ★ Grandes ★ Hardtops ★ Fastbacks ★ 2+2's ★ Convertibles ★ Cruisoomatics ★ 3-sp. sticks ★ 4-sp. sticks ★ V-8's ★ 6-Cyl. ★ Big V-8's ★ Many w/factory air

BRAND NEW 1969 MUSTANGS $59*
INCLUDING ALL THIS EQUIPMENT: TOTAL MONTHLY PAYMENT
★ BIG 302 ENGINE ★ CRUISOMATIC ★ HEADRESTS ★ POWER STEERING ★ TINTED GLASS ★ PUSH BUTTON RADIO ★ FRESH AIR HEATER ★ BUCKET SEATS ★ E78x14 WSW TIRES ★ DUAL HEADLIGHTS ★ Emergency Flasher ★ Padded Visors ★ Windshield Washer ★ W/W Carpets ★ Back-up Lights ★ Padded Dash ★ Side Vu Mirror ★ Front and Rear Seat Belts ★ Smog System ★ New '69 Mustang #9R01F152760

Yes, you read correctly, $59 is the total monthly payment including tax, license and all carrying charges on approved credit for only forty-eight months. Not one penny more for a new '69 Mustang 2-Door Hardtop.

LOW, LOW MUSTANG PRICES! EASY MUSTANG TERMS! 9F01T140560 — Here Are New '69 Mustangs Priced at Only $2369 FULL PRICE IMMEDIATE DELIVERY

WE'RE DEALING NOW ON ALL OUR 1969's

1969 F-250 ¾-TON PICKUP INCLUDING 8-FT. OVERHEAD CAMPER, V-8, custom cab, radio, storage comp., 800x16.5 8 P.R.T.T., 2450 lb. rear spring, etc. $3169 $64* A MO. *F25YRE02272	1969 FALCON $1999 $39* A MO. #9KIOU177799
1969 BIG FORD $2269 $45* A MO. #9J58Y110962	1969 THUNDERBIRD WITH FACTORY AIR $4199 $83* A MO. #9J83N116669

*Above payments with ⅓ down on approved bank credit for 48 months.
EVEN BIGGER DISCOUNTS ON LEFTOVER 1968's
New Cars, Demonstrators, Executive Cars

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SAVE ON USED DOMESTICS & IMPORTS (VWs, etc)

Down	Car	Per Mo.	Was	Our Discounted Cash Price
$34 DN.	'65 MUSTANG White, radio, heater, V-8. OTW.542 For 30 months.	$34 PER MO.	WAS $1599	$799 Plus T&L
$34 DN.	'65 FORD GALAXIE 4-door, white, V-8, automatic, radio, heater, power steering. SZY 013. For 30 months.	$34 PER MO.	WAS $1099	$799 Plus T&L
$37 DN.	'65 FORD GALAXIE 500 2-dr. hardtop. Gold V-8, automatic, radio, heater, power steering. WIJ099 For 30 months.	$37 PER MO.	WAS $1599	$899 Plus T&L
$37 DN.	'66 CHEVROLET Blue, V-8, automatic. VIA134. For 30 months.	$37 PER MO.	WAS $1099	$899 Plus T&L
$46 DN.	'67 DODGE DART White. TOO100. For 30 months.	$46 PER MO.	WAS $1099	$1099 Plus T&L
$57 DN.	'66 MUSTANG Yellow, radio, heater, V-8, automatic, pwr. steering, air conditioning. RMD 758. For 30 months	$57 PER MO.	WAS $2095	$1399 Plus T&L
$59 DN.	'68 CORTINA Blue, radio, heater, 4-speed. XVP525.	$59 PER MO.	WAS $2095	$1599 Plus T&L
$65 DN.	'65 THUNDERBIRD Landau, white, radio, heater, auto., pwr. steer., pwr. windows, air conditioning. OVW025. For 30 months.	$65 PER MO.	WAS $2295	$1599 Plus T&L
$76 DN.	'66 MERCURY Colony Park Wagon. Blue, radio, heater, auto., pwr. steer., air conditioning. SSE813. For 30 months.	$76 PER MO.	WAS $2695	$1899 Plus T&L
$78 DN.	'67 MERCURY Cougar, Green landau, radio, heater, automatic, pwr. steer., air conditioning. WTS298.	$78 PER MO.	WAS $2995	$2199 Plus T&L

P.S. My PARNELLI Seal means Personally Selected

PARNELLI SEAL — This car re-NEWed with 5 NEW Firestone Tires, NEW Points, Plugs & Condenser, NEW Brakes • NEW Battery AND 4 MONTH or 4000 MILE UNCONDITIONAL GUARANTEE — PARNELLI

UNCONDITIONAL GUARANTEE
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4 MONTHS or 4,000 MILES Whichever Comes First
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* Above payments include tax, lic., pmt. protection insurance & carrying charges on approved credit for 36 months unless otherwise specified. Prices good 'til Sunday night.

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You are entitled to a "SLIP-UP SLIP" (worth $5.00) in our Service Department if any employee of Vel's-Parnelli Jones Ford fails to
A. Greet You Courteously
B. Serve You Promptly
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Merely tell our switchboard operator who SLIPPED UP and she'll give you your valuable SLIP-UP SLIP.

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First Release of 1969 Demos and Executive Cars
All Low Mileage Cars Fully Equipped Including Air Conditioning

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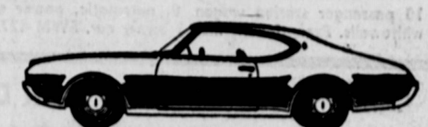
'69 CUTLASS SUPREME HOLIDAY COUPE

V8, Turbo-Hydramatic, power steering & brakes, radio, rear seat speaker, tinted glass, console, factory air, whitewalls, etc. Serial #107438.

FACTORY LIST PRICE . . . $4305.52
SALE PRICE . . . 3641.00
SAVE . . . $664.52



'69 OLDSMOBILE "98" HOLIDAY COUPE

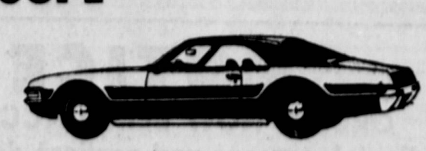
Factory air, power disc brakes, power steering, power door locks, power antenna, 6 way seat, electric windows, AM-FM radio, stereo tape, whitewalls. Every extra. Serial #130210.

FACTORY LIST PRICE . . . $6402.69
SALE PRICE . . . 5127.00
SAVE . . . $1275.69

'69 TORONADO SPORT COUPE

Factory air, power steering, power brakes, electric seats and windows, automatic, radio, heater, whitewalls, special paint. Loaded. Serial #601588.

FACTORY LIST PRICE . . . $6882.16
SALE PRICE . . . 5386.00
SAVE . . . $ 1496.16



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