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# SCOTT ROBINSON PONTIAC

THE CAR OF THE YEAR — — — — — THE FABULOUS

# 1963 PONTIAC

Every Family Is Entitled to at Least One 1963 Pontiac — Come in and Choose Your Color Now for an Everlasting Christmas Gift for You and Your Family

<p><b>'61 COMET DELUXE COUPE</b> SILVER MIST FINISH WITH BLACK &amp; WHITE LEATHERETTE INTERIOR TRIM. HAS MERCOMATIC, R.H. WW. EXTRA SHARP.</p> <p>● \$1595</p>	<p><b>'58 CADILLAC FLEETWOOD</b> JET BLACK WITH FULL ORIGINAL INTERIOR TRIM. HYDRAMATIC, POWER STEERING, POWER BRAKES, POWER WINDOWS, POWER SEAT, RADIO, HEATER, WHITE WALLS, FACTORY AIR CONDITIONING. HURRY, THIS ONE WON'T LAST LONG. ONLY—</p> <p>● \$2395</p>	<p><b>'59 BUICK STATION WAGON</b> BEAUTIFUL MEDIUM BLUE WITH FULL LEATHERETTE INTERIOR, DYNAFLOW, RADIO, HEATER, WHITE WALLS. A REAL BUY!</p> <p>● \$1595</p>	<p><b>'59 CHRYSLER NEW YORKER</b> HARDTOP SEDAN, AUTO. TRANS. P.S. PB., POWER WINDOWS, 6-WAY POWER SEAT, R.H. WW. LUXURY AT A LOW PRICE.</p> <p>● \$1795</p>	<p><b>'60 AUSTIN-HEALY SPRITE ROADSTER</b> POPULAR WHITE FINISH WITH BLACK LEATHERETTE BUCKET SEATS. EXCEPTIONALLY CLEAN. A STEAL—</p> <p>● \$1195</p>	<p><b>'62 CORVAIR MONZA COUPE</b> METALLIC BLUE WITH BLUE LEATHERETTE BUCKET SEATS. 4-SPEED TRANS. MISSION, BIG ENGINE, RADIO, HEATER, WHITE WALLS. LIKE NEW.</p> <p>● \$2195</p>
<p><b>'60 OPEL STATION WAGON</b> BLUE AND WHITE 2-TONE WITH FULL LEATHERETTE INTERIOR, STICK SHIFT RADIO, HEATER, WHITE WALLS.</p> <p>● \$895</p>	<p><b>'60 BUICK INVICTA STATION WAGON</b> LIGHT BEIGE WITH MATCHING INTERIOR TRIM. DYNAFLOW, POWER STEERING, POWER BRAKES, RADIO, HEATER AND WHITE SIDEWALL TIRES. ONE OF THE SHARPEST TO BE FOUND ANYWHERE.</p> <p>● \$2495</p>	<p><b>'61 OLDSMOBILE SUPER 88 9-PASS. STATION WAGON</b> STUNNING HONDURAS MAROON WITH WHITE TOP. HYDRAMATIC, POWER STEERING, POWER BRAKES, RADIO, HEATER AND WHITE SIDEWALL TIRES. TOO NEW TO BE CALLED USED.</p> <p>● \$3095</p>	<p><b>'58 FORD STATION WAGON</b> STICK SHIFT, RADIO, HEATER, WHITE WALLS. REAL NICE.</p> <p>● \$795</p>	<p><b>'58 CHEVROLET 1/2-TON PICK-UP</b> 4-SPEED, HYDRAMATIC, HEAVY DUTY SPRINGS, RADIO, HEATER. PERFECT FOR A CAMPER. ONLY—</p> <p>● \$1195</p>	<p><b>'60 PONTIAC BONNEVILLE SPORT CPE.</b> POLAR WHITE WITH BLUE LEATHERETTE INTERIOR TRIM, HYDRO. P.S. P.B., POWER WINDOWS, R.H. WW. LOCAL 1 OWNER AUTO WITH VERY LOW MILES. ONLY—</p> <p>● \$2495</p>

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This one is for people



who don't like this one



and aren't ready for this one.

Let's start at the bottom. A lot of people aren't ready for the P1800 simply because they don't know what it is. Road & Track magazine describes it best: "The P1800 is a very civilized touring car for people who want to travel rapidly in style, a Gran Turismo car of the type much in the news these days—but at a price that many people who cannot afford a Ferrari or Aston Martin will be able to pay. You pay over \$10,000 for a Ferrari or Aston Martin. You pay \$3995\* for a Volvo P1800. Now are you ready?"  
About the Volvo in the middle. You're right. It looks like a '48 Ford. We've spent 22 years perfecting the 544 and we're not about to tamper with it for the sake of style. Its owners like it the way it is. Here's why: The 544 out-accelerates every other popular-priced compact in every speed range, gets over 25 miles to the gallon like the little economy cars, is virtually indestructible and proves it at trade-in time.  
The Volvo on top is the 1228 compact. It does everything the 544 does. It's prettier, more refined and costs a little more. But that's the only difference.  
The main thing is, there's a Volvo for everybody who wants a tough, fast, economical car. Volvo prices start at \$2285\* complete. All the accessories (have you priced steering wheels lately?) come as standard equipment. Even the white walls.  
\*MPR'S SUG. RETAIL PRICE EAST COAST POR. GULF AND WEST COAST HIGHER

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