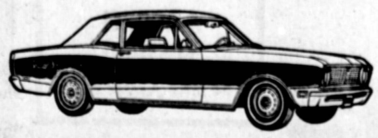
LEON AMES FORD

1840 S. PACIFIC COAST HIWAY--REDONDO BEACH 378-0311

NEW YEAR SALE Wednesday, Thursday, Friday, Saturday & Sunday

Brand New 1969 Mustang
9ROIT 118024
$199 Down $66.00 Mo.*
FULL PRICE $2369



BRAND NEW 1969 FALCON
Standard 2-Door Club Coupe, 170 CID 6 cylinder engine. Included at no extra cost: All vinyl trim, foam padded seats, courtesy light, color-keyed floor mats, push-button seat belt, Wimbledon white, (5) 6.95x14 4-P.R. BSW tires, front head restraints—ADJ. 9K 10U153039. ONLY.
$2069
$53 Per Mo.*

'69 F-250 PICKUP AND HOLIDAY CAMPER
V-8, 2450 rear spring, 4-8 x 16 24-ply truck tires. FULL PRICE $3080. Closeout all El Dorado, Open Road, Holiday Campers! No. F25-BRE20381.
$88.99 Permo

BRAND NEW 1968 CORTINA
Deluxe 2-Door, Aeroflow ventilation system, bucket seats, vinyl interior, carpets, interior and exterior decor options, disc brakes whitewall tires. No. 235. Immediate delivery. BA92H84993. FULL PRICE, $1828.
$199 Down $50.00 Mo.

FINAL CLEARANCE SALE ON ALL '68's
TREMENDOUS SAVINGS ON '68 DEMOS AND EXECUTIVE CARS. BUY NOW!

COMPLETE SELECTION OF
'69 MUSTANGS
• MACH 1 • GRANDE
• COBRAS • COBRAS • COBRAS

Payments based on $199 down and includes Finance charges for 48 months, on approved credit.

HOME OF DIAGNOSTIC TESTED USED CARS

BIG NEW YEARS SALE
75 OTHERS TO CHOOSE FROM

'65 VOLKSWAGEN — Variant Station Wagon. Radio and Heater. Blue Book $1550. TFS 292. — $38 Dn. $38 Mo. FULL PRICE $1069

'64 FORD — Galaxie 500. Automatic, radio and heater. Alpine white finish. OXU-324. — $35 DN. $35 MO. FULL PRICE $769

'63 FORD — Galaxie. Automatic, radio, heater. Gleaming white finish. No. 166650. — $24 DN. $24 MO. FULL PRICE $669

'64 T-BIRD — Hardtop Coupe, Radio, Heater, Automatic, Factory Air. Turquoise, matching interior. OOZ 727. — $62 Dn. $62 Mo. FULL PRICE $1669

'64 PONTIAC — Bonneville. Automatic, radio and heater. IVN 661. Full power and air conditioning. — $24 Dn. $24 Mo. FULL PRICE $669

'62 CHEV. NOVA II — Station Wagon, Automatic, Radio, Heater. Great second car. RIT-059. — $24 Dn. $24 Mo. FULL PRICE $669

'65 FORD Station Wagon — Radio, Heater, Automatic. #RHB235. Blue Book Price $1650. — $41 Dn. $41 Mo. FULL PRICE $1069

'63 BUICK — Skylark, metallic gold w/black leather interior. Radio and Heater. Automatic. JJC-149. — $31 Dn. $31 Mo. $869 FULL PRICE

'63 OLDS CUTLASS — Coupe. Radio, Heater, Automatic. Alpine white, and red interior. — $20 Dn. $20 Mo. FULL PRICE $569

'63 PONTIAC — Convertible. Radio, Heater, Automatic. Extra Sharp., GCD 781. — $31 Dn. $31 Mo.

SPECIAL PURCHASE!
1968 FORDS
Galaxie 500 Hardtop-2 and 4 Doors
Low mileage cars fully equipped—some with air conditioning. All reconditioned and ready to go. Can be purchased at tremendous savings over new car price and still drive a current model. We have a fine selection of these fine executive type cars. May we suggest you hurry for best choice of colors and models. Example Buy:
'68 Ford Galaxie 500
4-door V8, automatic, power steering, radio, heater, white-walls. VFL727.
FULL PRICE $2869

MUSTANG SALE
From the Mustang Corral
FASTBACKS • 2 x 2 • CONVERTIBLES • HARDTOPS • ALL COLORS
'65 MUSTANG PFD 438 $869
'66 MUSTANG RAD 231 $1169

YEAR END CLOSE OUT SALE
ALL VOLKSWAGENS 1963 THRU 1966
• Sunroofs • Square Backs • Bugs • Karmann Ghias
'63 Volkswagen ICB 838 $469

'67 PONTIAC Le Mans $2269
4-Door Hardtop, Radio, Heater, Automatic, Air Conditioning, Red and White Finish. Excellent condition throughtout. $73 Down—$73 Month.

'64 Chev. ¾-Ton Truck and Holiday Camper $1269
Camper, like new. Split rims, other extras. N-34143. Others to choose from.

Payments based on 36 months on approved credit.

LEON AMES FORD — 1840 S. PACIFIC COAST HWY. — REDONDO BEACH — 378-0311 -- — OPEN EVENINGS & SUNDAY

Vel's-Parnelli Jones FORD

"SERVICE IS OUR FIRST CONCERN"

NEW YEAR SALE

Our Sales in January determine our quota FOR THE ENTIRE YEAR! So, for this month only, PROFIT IS NO OBJECT. We're out to register as many units as we can.

NOW IS THE TIME TO BUY!

If you'll help us set a high January quota, we'll help you save more money than you dreamed possible on any new or used car in stock.

VOLUME IS OUR SECRET!
WE HAVE 'EM ALL FOR IMMEDIATE DELIVERY!
★ Mach 1's ★ Grandes ★ Hardtops ★ Fastbacks ★ 2+2's ★ Convertibles ★ Cruiseomatics ★ 3-sp. sticks ★ 4-sp. sticks ★ V-8's ★ 6-Cyl. ★ Big V-8's ★ Many w/factory air

BRAND NEW 1969 MUSTANGS $59* TOTAL MONTHLY PAYMENT

INCLUDING ALL THIS EQUIPMENT:
★ BIG 302 ENGINE ★ CRUISOMATIC ★ HEADRESTS ★ POWER STEERING ★ TINTED GLASS ★ PUSH BUTTON RADIO ★ FRESH AIR HEATER ★ BUCKET SEATS ★ E78x14 WSW TIRES ★ DUAL HEADLIGHTS ★ Emergency Flasher ★ Padded Visors ★ Windshield Washer ★ W/W Carpets ★ Back-up Lights ★ Padded Dash ★ Side Vu Mirror ★ Front and Rear Seat Belts ★ Smog System ★ New '69 Mustang #9R01F100770

Yes, you read correctly. $59 is the total monthly payment including tax, license and all carrying charges on approved credit for only forty-eight months. Not one penny more for a new '69 Mustang 2-Door Hardtop.

LOW, LOW MUSTANG PRICES! EASY MUSTANG TERMS! PICK YOUR COLOR AND ORDER TODAY — Here Are New '69 Mustangs Priced at Only $2369 FULL PRICE

WE'RE DEALING NOW ON ALL OUR 1969's

1969 F-250 ¾-TON PICKUP INCLUDING ELDORADO CAMPER	1969 FALCON
$2669 — $57* A MO. #F25ABD97715	$2169 — $44* A MO. #9K10U134807
1969 BIG FORD	**1969 THUNDERBIRD**
$2392 — $49* A MO. #9J50V116962	$3999 — $81* A MO. #9J83N106294

*Above payments with ⅓ down on approved bank credit for 48 months.
EVEN BIGGER DISCOUNTS ON LEFTOVER 1968's New Cars, Demonstrators, Executive Cars

LEASE '69 MUSTANG 2 dr. HDTP. CAMARO 2 dr. HDTP. V-8, R, H, P.S., WSW $64.95 A MO. TAX 2 YR. CLOSED END
Car Rental and Leasing ★ We Lease All Makes

FREE LIFETIME SERVICE WARRANTY ON EVERY USED CAR
This warranty issued by Vel's-Parnelli Jones Ford (not by new car manufacturer). It's for the life of your car as long as you own it.

Down	Car	Per Mo.	Was	Our Discounted Cash Price
$18 DN.	'62 CHEVROLET Corvair. Red, radio, heater, 4-speed. HMV999. For 24 mos.	$18 PER MO.	WAS $699	$299 Plus T&L
$30 DN.	'63 FALCON Sprint hardtop. Red, V-8, radio & heater, 4-speed. GOF326. For 24 months.	$30 PER MO.	WAS $990	$549 Plus T&L
$43 DN.	'64 FORD XL 2-dr. hdtp., white, V-8, radio, heater, auto., air cond., full power. MCA392. For 24 mos.	$43 PER MO.	WAS $1450	$799 Plus T&L
$43 DN.	'65 MUSTANG Hardtop. Blue, V-8, R, H, auto., P.S. RHW573. For 24 mos.	$43 PER MO.	WAS $1650	$799 Plus T&L
$48 DN.	'65 CHEVROLET Wagon. White, radio, heater, P.S., fact. air cond. GLT 398. For 24 mos.	$48 PER MO.	WAS $1699	$899 Plus T&L
$56 DN.	'67 FALCON Wagon. Tan, radio, heater, automatic transmission. YYY483.	$56 PER MO.	WAS $1800	$1399 Plus T&L
$56 DN.	'66 XL Hardtop Coupe. Yellow, with black vinyl top. Radio, heater, auto., P.S., air conditioned. SDH 198.	$56 PER MO.	WAS $2000	$1399 Plus T&L
$58 DN.	'65 FORD LTD 2-dr. hdtp. Blue with black vinyl roof. Radio, heater, auto., P.S., air cond. RDA285. For 24 mos.	$58 PER MO.	WAS $2009	$1099 Plus T&L
$58 DN.	'66 CHEVROLET Nova. Maroon, radio, heater, power steering. RGM051.	$58 PER MO.	WAS $1800	$1499 Plus T&L
$58 DN.	'66 FORD Galaxie 500. Green, V-8, radio, heater, automatic, power steering. V33701.	$58 PER MO.	WAS $2225	$1499 Plus T&L
$68 DN.	'66 COMET White, radio, heater, auto., P.S., fact. air cond. RVV157. For 24 mos.	$68 PER MO.	WAS $1999	$1299 Plus T&L
$81 DN.	'66 OLDS 442 2-dr. hdtp. Brown, V-8, radio, heater, auto., P.S., air cond. TUK291.	$81 PER MO.	WAS $2600	$1999 Plus T&L
$81 DN.	'67 FORD Ranchero. Blue, V-8, radio, heater, auto., P.S., air cond. 970973.	$81 PER MO.	WAS $2600	$1999 Plus T&L

Above payments include tax, lic., pmt. protection insurance & carrying charges on approved credit for 36 months unless otherwise specified. Prices good 'til Sunday night.

SAVE ON SALES & SERVICE • SAVE ON SALES & SERVICE

Vel's-Parnelli Jones FORD
20900 HAWTHORNE BLVD. 370-3636
Just North of the Del Amo Shopping Center
TORRANCE
OPEN 'TIL 10:00 P.M. NIGHTLY

SLIP-UP SLIP
You are entitled to a "SLIP-UP SLIP" (worth $5.00 in our Service Department) if any employee of Vel's-Parnelli Jones Ford fails to
A. Greet You Courteously
B. Serve You Promptly
C. Treat You With Respect
Merely tell our switchboard operator who SLIPPED UP and she'll give you your valuable SLIP-UP SLIP.

ANNUAL NEW YEAR CLOSEOUT

SALE

Bigger Savings - Better Quality at Bill Romel Olds

'64 OLDSMOBILE "88" 4-DOOR SEDAN
Radio, Heater, Automatic, Air conditioning, Power Steering and brakes. Immaculate. GNW 175.
$999

'63 GREENBRIER CORVAIR BUS
Automatic, Radio, Heater, Green and White. HAC 051.
$799

'63 CHEVY II NOVA COUPE
Factory air, Automatic, Radio, Heater. Gold finish, matching interior. Sharp car. ISL 892.
$999

'63 OLDSMOBILE CUTLASS SPORT COUPE
4-speed, Radio, Heater, Power steering. Gold finish, Gold Bucket Seats. RGW 845.
$899

'67 PONTIAC FIREBIRD COUPE
Factory air, automatic, power steering, radio & heater. VPA 532.
$2699

'65 OLDSMOBILE STARFIRE COUPE
Full power, factory air, electric windows & seat, automatic, radio & heater. Low mileage beauty. NHW 086.
$1999

BONUS BUY '67 Cougar XR-7
Full power & air. Exceptionally nice with black vinyl top & lime green finish. USW281.
$2599

'64 RIVIERA SPORT COUPE
Full power, factory air, electric windows & seat, automatic, radio, heater, whitewalls. Beautiful target red finish, white vinyl interior. HGA 027.
$1999

'68 OLDS F-85 Sport Coupe
Radio, Heater, Standard transmission. White finish. Black interior. 19,000 actual miles. Sold new by us. WXA997.
$1899

'64 CHEVROLET IMPALA 4-DOOR HARDTOP
Automatic, Radio, Heater, Power steering and brakes. Turquoise finish, matching interior. HBY 958.
$999

'67 BUICK SKYLARK
Full Power & Factory Air. Medium green with black vinyl bench seats. Looks like new! (UDA167)
$2599

'61 CADILLAC FLEETWOOD 4-DOOR
Full power, factory air, automatic, radio, heater, electric windows and seat. Black finished, blue interior. LSB 865.
$799

'65 OLDSMOBILE DELTA HOLIDAY COUPE
Automatic, power steering and brakes, radio, heater, whitewalls. Low mies. Turquoise bety. PPY 290.
$1699

'66 OLDSMOBILE CUTLASS HOLIDAY COUPE
V-8, 3-speed, radio, heater, whitewalls, tinted glass. Metallic green finish, black vinyl bucket seats. Serial #196211.
$1599

PRICES EFFECTIVE SUNDAY, JANUARY 5th

BILL ROMEL OLDSMOBILE INC.

"WHERE SERVICE COMES FIRST"
900 NO. PACIFIC COAST HIGHWAY — REDONDO BEACH
376-0967—376-0969 OPEN EVENINGS 'TIL 9 P.M.