



# Double Your PLEASURE—Double Your VALUE

AT DICK WILSON FORD



Each car at Dick Wilson Ford has the selling price clearly marked on the windshield. Select the car of your choice and drive it home.

With your good credit, you tell us how much you want to put down (if any), you tell us how much you want to pay each month. We have many ways of tailoring your budget so that in many cases you will find that you really can afford that car you've been looking for!!

I repeat, you are your own salesman at Dick Wilson Ford . . . SELECT THE CAR . . . SELECT THE PRICE . . . SELECT THE TERMS . . . YOU'RE THE SALESMAN and you're going to save more at Dick Wilson Ford.

We will not knowingly sell a car that has been in a major collision or has the mileage meter set back.

Dick Wilson

## BRAND NEW 1964 FORD CUSTOM SEDAN

Fully Factory Equipped with Special Trim Package

FACTORY SUGGESTED LIST PRICE **\$2581.60**

YOUR NICE CLEAN READY-TO-GO\* 1962 Chevrolet or 1962 Ford in trade **\$2081.60**

\*Means sharp ready to go Impala or Galaxie 2-Door Hardtop with automatic, radio, heater, power steering, good original finish, good original tires.

CASH DIFFERENCE **\$500**

## BRAND NEW 1964 GALAXIE 500 2-DOOR HARDTOP

FACTORY SUGGESTED LIST PRICE **\$2860.80**

Your nice, clean ready-to-go\* 1962 Chevrolet or 1962 Ford in trade **\$2085.80**

\*Means sharp ready to go Impala or Galaxie 2-Door Hardtop with automatic, radio, heater, power steering, good original finish, good original tires.

CASH DIFFERENCE **\$775**

## BRAND NEW 1964 T-BIRD HARDTOP

FACTORY SUGGESTED LIST PRICE **\$4674.00**

Your nice, clean ready-to-go\* 1962 T-Bird, full power and air in trade **\$3324.00**

\*Means sharp ready to go Impala or Galaxie 2-Door Hardtop with automatic, radio, heater, power steering, good original finish, good original tires.

CASH DIFFERENCE **\$1350**

ATTENTION! WHAT MAKE OF CAR ARE YOU DRIVING? REGARDLESS OF MAKE, WE OFFER COMPARABLE DEALS ON ALL '64 FORDS

### COMPLETE USED CAR INVENTORY PRICED TO SELL!

### .. SPECIALS ..

**USED '64 FORD CARS & DEMOS**  
SAVE UP TO \$800 ON THIS

- #1082—'64 T-Bird 2-Door Hardtop. Powered. OTHER CARS AVAILABLE
- #1042—'63 FORD Custom 2-Door Sedan. Radio and heater.
- PRC407—'64 GALAXIE 500 2-Door Hardtop. Radio, heater, Cruisomatic, power steering.
- #180—'64 FUTURA Sport Coupe. Automatic, power steering, power brakes, radio, heater.
- #176—'64 FORD Custom Fairlane Wagon. Cruisomatic, radio, heater. Power steering, Electric tailgate, padded dash & visors.

**MONTHLY PAYMENT\*\***

- '63 T-Bird hardtop. Radio, heater, cruisomatic, power steering, brakes, windows & seats, air conditioning, 5 new whitewalls. CSG 096 **82<sup>99</sup>**
- '63 Ford Galaxie 500 Convertible. Automatic, radio, heater, power steering. JOD 655 **53<sup>99</sup>**
- '63 Chevrolet Bel Air 2-Door. Automatic, heater, 5 new whitewall tires. EDG 758 **50<sup>15</sup>**
- '62 Ford Galaxie 500 Hardtop. Automatic, power steering, radio, heater, 5 new whitewall tires. JQV 850 **45<sup>56</sup>**
- '63 Corvair Monza. Automatic, radio and heater. ITX 879 **43<sup>92</sup>**
- '63 Falcon 2-Door. Automatic, heater, 5 new whitewall tires. HWR 076 **38<sup>68</sup>**
- '62 Corvair Monza. 4 speed, radio and heater. HJA 284 **34<sup>09</sup>**
- '62 Rambler Custom Classic 4 Door. Automatic, radio and heater. LFR 651 **31<sup>82</sup>**

**'62 FORD GALAXIE**  
Automatic, Power Steering, Heater  
EGL 595 **\$1275**

**'62 FALCON FUTURA**  
Automatic, Radio, Heater  
HYW 474 **\$999**

**'61 FORD GALAXIE 500**  
2-Door Hardtop. Automatic, Power Steering, Radio, Heater  
ORY 921 **\$1025**

**'61 FALCON**  
2-Door Sedan. Automatic, Radio, Heater Deluxe  
QVT 224 **\$725**

**'61 T-BIRD 2-DR. H.T.**  
Full Power & Air Conditioned  
OYT 752 **\$2099**

**'61 MERCURY COMET**  
Radio and Heater  
OMF 487 **\$699**

**'60 T-BIRD 2-DR. H.T.**  
Automatic, Power Steering, Power Brakes, Power Windows, Radio, Heater  
PTN 676 **\$1325**

**'60 MERCURY**  
Convertible, Fully Powered, Radio and Heater  
QJW 019 **\$699**

**'60 STUDEBAKER CONVERTIBLE**  
Regal Lark—Automatic, Radio  
JPL 921 **\$525**

**'59 CHEV. IMPALA**  
2-Door Hardtop. Automatic, Power Steering, Radio, Heater  
LNB 653 **\$899**

**'59 CHEV. PARKWOOD**  
Wagon — Automatic, Radio, Heater  
#1014 **\$899**

**'59 FORD 2-DOOR**  
Radio and Heater  
DGF 349 **\$399**

**MONTHLY PAYMENT\*\***

- '60 Cadillac DeVille Hardtop. Automatic, power steering, brakes, windows & seat, air conditioning, radio, heater. GIU 209 **67<sup>17</sup>**
- '61 Oldsmobile "88" Station Wagon. Automatic, power steering and brakes, radio, heater, 5 brand new whitewalls. Stock No. 1048 **55<sup>38</sup>**
- '61 Oldsmobile "88" 2-Door Hardtop. Automatic, power steering and brakes, radio, heater, 5 brand new whitewalls. KAY 673 **48<sup>50</sup>**
- '60 Chevrolet Impala Convertible. Automatic, power steering, air conditioning, radio, heater. PVJ 885 **43<sup>09</sup>**
- '60 Pontiac Station Wagon. Automatic, radio, heater, power windows, 5 new whitewall tires. GFI 180 **40<sup>85</sup>**
- '61 Plymouth Fury 2 Door Hardtop. Automatic, power steering, air conditioning, radio, heater, 5 brand new whitewalls. JMA 582 **38<sup>75</sup>**
- '60 Ford Galaxie Hardtop. Automatic, power steering, radio, heater, OES 626 **27<sup>83</sup>**
- '60 Valiant P-200. Automatic, radio and heater. PSX 020 **24<sup>38</sup>**

**IMPORT & SPORT CAR DEPT.**

- '60 Triumph Roadster—IMB 647 **\$1150**
- '60 MG Roadster — NYU 340 **\$1100**
- '60 Karmann Ghia — ITJ 649 Like New Priced to Sell

**MAKE US AN OFFER CORNER !!**

- \* '58 Plymouth 4-Door Sedan—IRE 862
- \* '58 Olds 2-Door Sedan—QHN 470
- \* '57 DeSoto Station Wagon—# 223
- \* '57 Ford Station Wagon—LMY 292
- \* '56 Mercury 2-Door Hardtop—QWK 392
- \* '56 Ford 2-Door Hardtop—JOC 404
- \* '54 Chevrolet Convertible—QCD 307
- \* '54 Chevrolet 4-Door Sedan—# 221
- \* '51 GMC 1/2 Ton Pickup

**7-DAY FREE TRIAL EXCHANGE**

BRING IN YOUR TRADE PAID FOR OR NOT . . . YOU CAN BUY A CAR HERE. WE WILL ARRANGE ALL THE FINANCING, TAILORED TO FIT YOUR MONTHLY BUDGET.

PRICES HOLD FOR 48 HOURS

**LEASING**

DICK WILSON FORD has a full and complete LEASING DEPARTMENT for any make or model automobile—Cadillac, Lincoln, T-Bird, Ford, Chevrolet, Chrysler, Olds, Mercury, etc.

Phone Mr. Kermit at FR 6-8793 for detailed information regarding leasing

**SERVICE DEPT.**

Do not overlook our excellent service facilities. We specialize in motors, transmission and air conditioning. FINANCING CAN BE ARRANGED on major or minor repair work. Come in for free estimate. Loan cars available.

**OFFICIAL FORD USED CAR**

**TWO-YEAR GUARANTEE**

DICK WILSON used cars carry a two-year written guarantee. Look for the sticker on the windshield.

**CALL US NOW**  
TOLL FREE L.A.  
SP 2-5526  
FROM BAY AREA  
FR 6-8793

**DICK WILSON FORD**  
**730 South Pacific Coast Highway**  
**REDONDO BEACH**  
OPEN EVERY DAY 'TIL 10 P.M. INCLUDING SATURDAY AND SUNDAY

**EASY-TO-REACH**

6 Blocks South of Torrance Boulevard on Pacific Coast Highway