

\$30,000 STOCK KNIFED TO THE LIMIT CLOSE-OUT SALE!

HELLO, FOLKS! Here I am telling you in my Arkansas lingo how pleased I am of your response to this all talked of "SAIL" of Sales. I promised you bargains and you were ready to pick them up. Some folks were telling you there is no business. Perhaps not in a regular high-priced way; but it matters not how much or how little work there is folks still have to wear clothes and when work is slack it pays to scout for a bargain FOR MONEY SAVED IS EARNED... for me, I believe in saving it. Some of the folks in the nearby towns wanted to know where all the people were; well, if they had visited Torrance Friday or Saturday, it would have been easy for them to have located them at our store for it was crowded all day.

LOTS OF BARGAINS
But fewer days in which to get them. So don't miss it. Get here some way if you have to borrow a wheelbarrow and an Irishman for a ride. **ONLY 10 DAYS LEFT TO GO!**

This Table of **FAST-COLORED PRINTS, SUITING and CREPES**
Values to 40c
Sale, yd. **25c**

LINONS and SOMERSET LAWNs
Regular 45c Values
Sale **29c**

SHORDBOW AND RAYON PRINTS
89c Values
Sale **49c**

BROADCLOTH PRINTS
Fancy Luster Finish
Sale **39c**

RAYON TWILL
Slip Material
Sale, yd. . **49c & 69c**

CHILDREN'S DRESSES
One Lot of Prints. \$1 Values
Sale **87c**

HAWKINS' SPECIAL BATT
2-Pound
Sale **39c**

MEN'S LUMBER JACKS
All Wool Plaids. \$4.50 Values
Sale **\$2.98**

MEN'S RAYON UNDERSHIRTS
Sale **49c**

STAR 6-STRAND EMBROIDERY FLOSS
Sale **2c**

MEN'S DRESS SHIRTS
\$1 Values
Sale **87c**

FERDINANDO SHEETING
Sale, yd. **9c**

MEN'S OUTING NITE SHIRTS
For the guy who shops alone or with someone. Regularly \$1.49
Sale **98c**
ONLY 10 DAYS LEFT TO GO!

SHOE CLOSE-OUT SALE!
Folks, get your pick before you feel hurt by letting these SHOE bargains get by you; these SHOES are calling you to a pick up.

MEN'S SHOES

MEN'S OXFORDS
Black or Tan. \$4.95 Values
Sale **\$3.95**

MEN'S HOUSE SHOES
The Soft Goin' Kind, No Noise, \$1.00 Values
Sale **79c**

BOYS' SHOES
See These at These Prices
98c - \$1.98 - \$2.45 - \$2.98

MEN'S WORK SHOES
Scout Style, High Quality. \$2.99 Values
Sale **\$2.29**

MEN'S WORK SHOES
Moccasin Toe, Cord Sole. Guaranteed Satisfaction
Sale **\$2.98**

MEN'S OXFORDS
Sport—Black and White. \$6.00 Values
Sale **\$4.95**

MEN'S HOUSE SHOES
Soft Leather. Regular \$1.49
Sale **\$1.19**

MEN'S DRESS OXFORDS
Black or Tan. \$4.00 Values
Sale **\$2.98**

The Manager Says:-

WELL, FOLKS, listen to the echoes of the great CLOSE-OUT SALE. The echoes have rebounded from our neighboring towns, sliding, rolling and jumping along. Even the merchants of these towns readily admitted we not only kept our Torrance customers at home but drew their populace to our own Torrance. Why not, folks? They are just thrifty shoppers looking for a chance to save at least a part of their earnings. We had many of our customers of Redondo with us the last few days. One lady that worked for us just happened to get one of our sales announcements came in, glad to see us, and gladder to see our bargains of which she chose freely. You know folks, I promised you something different in the way of a sale and I feel that you are more than satisfied. Now folks, as I have said this is my brother's merchandise that I am whitening on, that's why I still have a strong heart and just keep on slicing it down. You know my brother was operated on here in Torrance hospital for ulcers of the stomach. Doctors said it had to be done. They relieved him of both ulcers and cash. Well this operation of mine only relieves him of his cash. Me, I am quite a Socialist and believe in dividing it, giving everybody a chance, especially the working guy that keeps corns on his hands by pushing the wheels of time 8 to 10 hours a day. Now folks, we aim to make this a complete CLOSE-OUT SALE. We have knifed this stock to a finish so don't miss it. Did you ever hear the story of the Arkansian who had 80 acres of land he wanted to sell? A man offered to buy 40 acres of it, but didn't want it all; so the bird sold him 40, made the deed for 80, and wanted to get away before the man found it out. . . . So that's us. We make it so you get two instead of one. **THE MAIN THING IS NOT TO MISS IT!**

T. L. Hawkins
MANAGER

ONLY 10 DAYS LEFT TO GO!

LADIES' SHOES

LADIES' BLONDE SHOES
Cuban and High Heels. \$5.00 Values
Sale **\$2.98**

LADIES' HOUSE SHOES
One Lot Only
Sale **49c**

LADIES' SATIN SHOES
What a relief to slip them on
Value to \$6.50
Sale **\$1.98**

CHILDREN'S STRAPS and TIES
Sale **\$1.98 - \$2.45 - \$2.98**

LADIES' SHOES
Straps and Ties, Low and Cuban Heel
Sale **\$2.95 - \$3.45 - \$3.95**

LADIES' HOUSE SHOES
Leather Trim, Color to Suit
Sale **89c**

LADIES' SHOES
Spike Heel, High Quality, Black and Blonde
Sale **\$2.95 - \$3.95**

SCOUT
She's a good Scout, real strength and quality. Color too, will hold fast. She's crying to hug someone.
Sale, yd. **17c**
ONLY 10 DAYS LEFT TO GO!

FANCY CURTAINS
\$1.25 Values
Sale **87c**

HUCK TOWELS
16x35 1/2. Heavy quality with colored borders.
Sale, each **10c**

FANCY KAPOK PILLOWS
Sale, each **37c**

ONE LOT OF BIB AND WAIST OVERALLS
\$1.25 Values
Sale **98c**

WORTH PRINTS
More Than Worth It
Sale, yd. **15c**

NAINSOOK
Colored
Sale, yd. **12c**

LUNCH CLOTHS
44x44. Regular \$1.00
Sale **89c**

SUIT CASES
Over Nite and Over Years
Quarts or Gallons
99c - **\$1.19 - \$2.59 - \$4.45**

BABY BLANKETS
30x40
Sale, each **29c**

LADIES' RAYON BLOOMERS & SHORTS
Good Quality
Sale **49c**

MEN'S BROADCLOTH SHORTS
Sale **49c**

SAN SALVADOR SHEETING
Sale, yd. **8c**

SATIN CHARMEUSE and CREPE
Value to \$1.95
Sale, yd. **98c**
ONLY 10 DAYS LEFT TO GO!

THE BATTLE IS ON AT HAWKINS' STORE. Price and quality are in the ring, each going the limit. **QUALITY** so far has won every round, keeping Price down. Quality's superior strength has weakened Price. He has gone down, down. It's a 7 to 1 bet that **QUALITY** wins via a knockout. Price is groggy and dazed. . . is losing his cents. With the able assistance of our clerks or referees Mrs. Holms, Mrs. Templeton, Misses McBride, Marie, Lola May and LeElla Hawkins, Mrs. Moore, the specialist and his better half, we managed with the aid of smelling salts, towels, blankets, and sox to keep Price off the floor. **The end of round two: QUALITY WINS BOTH ROUNDS!**

DELNAPS
40c Values
Sale **29c**

ORGANDIES
Permanent Finish, Colors To Suit
Sale, yd **49c**

RAYON PIQUE
Do your best to see this lovely material. \$1 Value
Sale, yd. **69c**

SEAMLESS SHEETS
Good Quality. \$1.19 Values
Sale **89c**

I. H. HAWKINS COMPANY
T. L. HAWKINS, Manager
SARTORI AVENUE TORRANCE, CALIFORNIA